The Al Search Visibility Checklist

5 steps to help your brand show up in the new era of search

AI platforms like ChatGPT, Gemini, Perplexity, and even TikTok are becoming go-to tools for discovery — alongside "traditional" search engines. But every platform prioritizes and pulls data differently in order to generate answers. Driving brand visibility in AI search can feel complex (to say the least).

<u>As talk about "generative engine optimization" (GEO) heats up</u>, brands must recognize two truths:

It's tempting to panic about change, but remember... Google has never given us their full algorithm, either. Despite this, marketers found success by building smart, consistent, structured strategies — and the same thing works today, just adapted for Al.

To stay discoverable, brands need to shift from an SEO-only mindset to a search-everywhere strategy.

J TikTok

Ø

资

This checklist will help you get started.

Audit your brand visibility — beyond Google Step 1 Can customers find you when they ask questions on Al platforms? What about maps, social, and voice assistants? Start by answering these questions: Where does your brand appear today? Are your listings accurate, consistent, and complete? Are you tracking mentions on AI-driven search tools? **PRO TIP** Make sure your information is complete across all publishers. The more complete and trusted your information, the more likely you are to surface in generative results. Use conversational language in your content Step 2 AI doesn't search the way humans do — but it answers the way we speak. That means your brand content should reflect natural, intent-based language.

Focus on:

FAQs that reflect real customer questions

Blog posts that sound like conversations, not keyword-stuffed pages

Reviews and responses that reinforce brand voice and credibility

Individual (local if applicable) pages with clear, robust, and conversational content

PRO TIP Read your content out loud. If it sounds stiff, it won't land in AI search results.

Keep your data accurate — everywhere

Step 3

<u>AI models rely</u> on accuracy and consistency to determine trust. Even small inconsistencies (like different hours listed on Yelp vs. Google) can harm discoverability.

Check:

Business hours, services, and attributes (for every location)



Photo quality and frequency

Consistency across Google, Yelp, Facebook, Apple, and smaller third-party directories

PRO TIP

A centralized system for updates saves time and builds trust with both AI and customers. A <u>knowledge graph</u> is the right tool for the job.

Step

Pay attention to what customers are saying AI tools mine public signals — like reviews and FAQs — to build responses. That means your best keywords and content ideas may already be in your customer feedback.

Do this:

Monitor reviews for themes (like "dog-friendly" or "fast check-in")

Pull phrasing into listings, <u>FAQ pages</u>, and response templates

Refresh location-level FAQs with real-world, search-friendly language

Use common questions to inspire future content (blog posts, social videos, etc.)

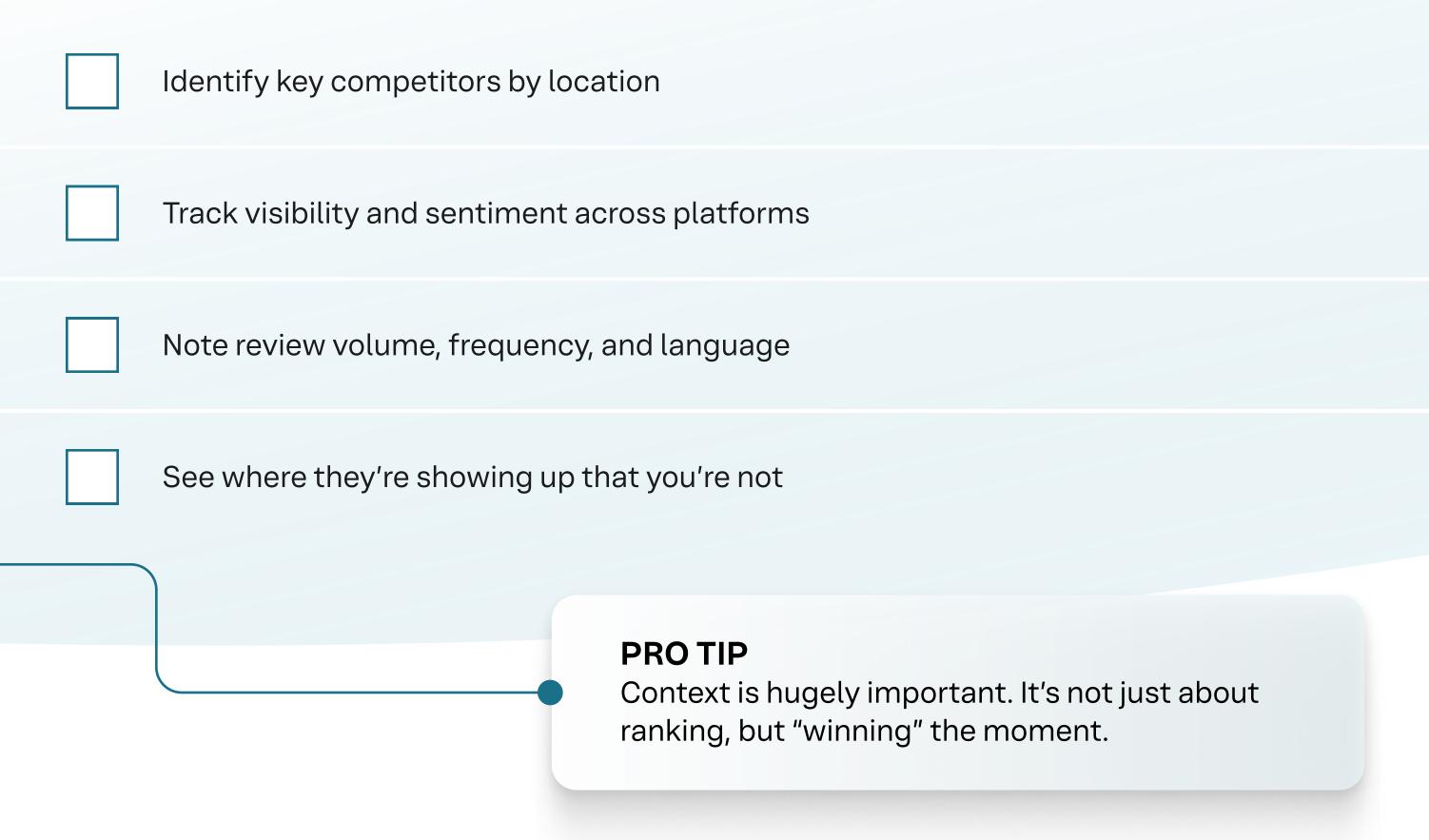
PRO TIP If customers are saying it, <u>AI is probably seeing it</u>.

Step 5

Keep an eye on your competition

It's hard to win if you don't know who you're playing against. Competitive search visibility is a moving target — and your top competitor in one market might be different in another.

Make sure to:



Driving brand visibility in the present — and future — of AI search

AI search isn't the future — it's already here. And while it may feel complex, there are concrete steps you can take today to make sure your brand is visible when and where it matters.

Start with this checklist. Then, stay curious. Because search is only getting smarter — and your strategy should, too.

Al search is changing how customers discover brands. Ready to see where you stand — and make moves to improve your brand visibility? **Click here**

